

PCS2 is a consulting and strategic advisory firm. We leverage decades of proven expertise in government and corporate sectors to drive exceptional outcomes for your organization. Founded by West Point graduates and former U.S. Army officers, Pete and Celia bring a wealth of leadership experience, spanning roles from front-line operations to executive-level management. Our core competencies enable us to partner with clients to assess, plan and execute transformational change. We help clients identify objectives, goals, strategies, measures and actions to deliver their strategic plan while remaining true to our Core Values:

- **Integrity:** Clients trust us to do the right thing and to act in their best interest.
- **Customer Centricity:** We care about our clients' successes and seek new ways to add value.
- **Innovation:** We partner with our clients and leverage different perspectives to generate solutions that create a desirable future state.
- **Accountability:** We concentrate our efforts on helping clients implement actions that yield breakthrough results.

PCS2 excels at managing projects of all sizes and fostering success across all levels, from individual contributors to C-suite teams.

## Differentiator

- PMP/Strong Project Management Skills (500+ projects up to \$30M capex)
- Track record of delivering measurable results in the Fortune 50 CPG, Fortune 100 defense, government, small business, healthcare, education, and non-profit
- P&L Management to \$550M; OPEX to \$100M and CAPEX to \$60M
- **Certifications:** ICF ACC, Board Certified Coach, Trauma Informed Coach, Prosci Change Practitioner, DDI Master Trainer, Myers-Briggs, Conflict Dynamics Profile 360, LINC Personality Profiler, Pixel Team10+, OSHA 10 and HAZWOPER
- **Process Improvement:** Lean Six Sigma, TPM, TPS, SPC, 5S, ISO, GFSI SQF

## Core Competencies

- Strategy / Transformation
- Process Improvement
- Talent Development
- Coaching
- Business Analytics

## Past Performance

PCS2 has proven experience in the corporate and government sectors:

- Dept of Veterans Affairs
- Dept of Defense
- PepsiCo
- Northrup Grumman
- Tropicana Brands Group
- CAE
- Darigold
- Vaya Health

### Sample Projects:

- Strategic advisory services/recommendations to SECDEF
- Transformation of patient satisfaction (VHA)
- Zero Base Loss Analysis (3-year business analytics spending analysis on 500K data points)
- Designed and delivered week-long Leadership Development, Lean, project management and HR policy solution for newly promoted leaders
- HRIS project management/implementation
- SOAR strategic analysis
- Executive coaching and 360 assessments
- Automated data collection on 10 production lines

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